



Celebrating 10 Years of Care

Thank you so much for engaging and trusting us to assist you.

We're thrilled to announce that this year, we are celebrating 10 years of care with hundreds of happy clients.

For the past decade, we have been developing strategic processes with care to minimise risk for growing businesses. For an evolving business, good debt collection must be a priority. Good debt collection means taking care of clients as collection procedures are crucial to cash flow for any business.

We have been caring for happy clients in many ways, such as:

- Engaging with new clients
- Checking credit worthiness
- Ensuring terms and conditions are up to date
- Adding default clauses to quotes and invoices
- Giving clients an edge over other suppliers for payment with knowledge obtained from Creditor Watch
- Dedicated & experienced debt collection team members
- Providing referrals if required to other professionals - eg. bookkeeper or accountant

A Thank You Note

By Principal & Director, Jeanine Purdie

Thank you to our regular clients, referral partners and suppliers for their continued support and referrals to others.

Special thank you to my family and team for their ongoing support and guidance over the years. I could not do it without you and appreciate you all so much.

"All good businesses, regardless of size, have great processes and people who understand that cash flow is king. These processes will maximise cash flow and minimise the need for debt collection. Identifying early when to send a matter to a trusted and credible debt collection agency is a professional approach and best business practice."

Our Why

I started *Business Credit Solutions* and *Repaid! Collections* from a client need for quality debt collection outcomes in a deregulated and sometimes confusing industry. Every day, I make it my mission to educate business owners on how to get paid faster with effective engagement and account processes and how to minimise risk. My team are empowered to be mindful of the bigger picture to maximise return and enhance customer engagements. When our debtors later call us to enquire about our services, we know we must be doing something right!

- Jeanine Purdie



What People Are Saying

"I absolutely recommend your services. I rate it a 5-star service."

- Dev, Business Coach

"You have all been fantastic to deal with I wouldn't hesitate to refer anyone requiring debt collection off to your team."

- Bec, bookkeeper for plumbing client

"On behalf of Pam, our staff and our family, we would like to thank you and your staff for your efforts on our behalf with regards to recovering monies from our debtor. The actions, advice and guidance that you provided ultimately got us paid and have been hugely appreciated. It was with some trepidation that we set out on this course but we appeared to have little choice and it is now hard to imagine how the results that have been achieved could be better. We are now in a stronger financial position and have begun to recover from the very dire position we faced."

- Martin, Garden maintenance contractor

"I really appreciate the work both you and the team have done."

- Qing, Accountant.

"It was a pleasure dealing with Business Credit Solutions and will use them again in the future. This was a hard and long case and we succeeded in the end. Thank you for all your help."

- Lindsay, Food distribution director

"The support from Repaid has been amazing given our circumstances. They are very helpful, professional and maintain their cool in sometimes difficult situations. Keep up the good work."

- Jenny, Accountant

"Using Business Credit Solutions was the most efficient way for our team to manage outstanding debts whilst being cost effective. The BCS team were professional with ourselves and debtors, whilst displaying empathy to debtors that I had not seen previously with collection agencies. We would not have achieved the same level of return without their assistance. I would highly recommend BCS to my colleagues and look to use them again in the future."

- Alexandra, Insolvency Specialist Firm

"We contacted Jeanine in regards to a long drawn out debt. She not only recovered the debt, but interest and collection costs were included. I would absolutely recommend Jeanine and her team to take the stress out of frustrating debt collection. Minimum fuss, complete professionalism from start to finish to get the job done. Would absolutely recommend Jeanine and her company to anyone. I would not hesitate to use Business Credit Solutions again for any problem payers and would highly recommend them if you have any issues. They get results."

- Clayton, Refrigeration specialist

Before you go... Check your 'debt care' status

1. Have you conducted a credit check on a potential debtor?
2. Do you have current Terms & Conditions and/or an engagement document?
3. Do you have a policy for debt collection with dedicated timelines?
4. Do you have a dedicated staff member (or team) to collect your debts?

How we can help you

- Risk mitigation to help avoid problems
- New customer onboarding
- Invoicing & paperwork
- Debt management and collection
- Navigating legal claims

Interested? Got a question?

If you would like to get paid faster, minimise risk or learn more, call 1800 REPAID or 03 8488 8000 to speak to Jeanine about any matters or how to ensure your processes are as good as they should be.

Again, thank you so much and we look forward to many more years of care.

Contact Us:

WWW: [Business Credit Solutions | REPAID](#)

REPAID! Collections:

[\(03\) 8488 8000](tel:(03)84888000) info@repaid.com.au

Business Credit Solutions:

1800 REPAID / [1800 737 843](tel:1800737843) reply@businesscreditsolutions.com.au

Postal: PO Box 5, Collins Street West VIC 8007

Location: Suite 2 Level 3, 51 Queen Street Melbourne VIC 3000

